



10.23.2025 | 5 PM
MR. ANTHONY'S

7440 SOUTH AVE, YOUNGSTOWN, OH 44512

The Youngstown Business Incubator is thrilled to host this year's premier fundraising event—YBI Shark Tank 2025! This exciting event highlights entrepreneurship and innovation while driving economic growth throughout the Mahoning Valley.

YBI Shark Tank gives entrepreneurs the chance to pitch their ideas to YBI Celebrity Sharks and investors before a live audience, gaining valuable exposure and potential investment. YBI's mission is to strengthen economic development and support thriving communities. By hosting this event, we continue to foster connections with regional entrepreneurs and community leaders—and we invite you to be part of it!

YBI Shark Tank 2024 showcased some of the most promising startups and innovators extending from the Mahoning Valley throughout Ohio. With over 70 applicants, five startups took the stage to present their pitches to an audience of YBI Celebrity Sharks, angel investors, venture capitalists, and more than 700 attendees.

Beyond empowering entrepreneurs, YBI Shark Tank is a vital source of funding for YBI. Proceeds from sponsorships, donations, and ticket sales directly support YBI's mission—providing free entrepreneurial resources such as business counseling, funding opportunities, state certification assistance, and access to cutting-edge facilities and technology. These services help turn innovative ideas into successful businesses, fueling economic growth in our region.

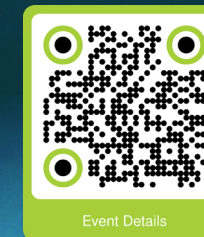
Over the past year, YBI has impacted more than 1,500 local individuals through programs like EVOLVE Technology Entrepreneurship, Additive Manufacturing, International-YBI, the Minority Business Assistance Center, and Youth Entrepreneurship. With YBI's support, over 400 jobs were created or retained, and client companies raised more than \$167 million—boosting the local economy. None of this would be possible without the generosity of our YBI Shark Tank sponsors, donors, and guests. Thank you for helping us make a difference!

 **MEDICAL MUTUAL®**
PRESENTS

SHARK  TANK

LAUNCH PARTY
06.05.2025

YBI SHARK TANK
10.23.2025



Event Details

 241 W. Federal St.
Youngstown, OH 44503

 330.519.7997

 YBISharkTank@ybi.org

YBI.ORG/SHARKTANK



SPONSORSHIP OPPORTUNITIES

PRESENTING SPONSOR

THANK YOU MEDICAL MUTUAL!

THE SILENT PARTNER - \$15,000

- Table of 10 with preferred seating
- Featured in check presentation with YBI CEO
- Recognition at media events and press releases
- Opportunity to be featured in the sponsorship video
- Full-page color ad in the program booklet
- Recognition at the event on the sponsor loop
- Logo featured on the website event page
- Logo placed on all printed materials

THE ANGEL INVESTOR - \$10,000

- Table of 8 with preferred seating
- Recognition at media events and press releases
- Opportunity to be featured in the sponsorship video
- Full-page color ad in the program booklet
- Recognition at the event on the sponsor loop
- Logo featured on the website event page
- Logo placed on all printed materials

THE VISIONARY - \$7,500

- Table of 8 with preferred seating
- Opportunity to be featured in the sponsorship video
- Full-page color ad in the program booklet
- Recognition at the event on the sponsor loop
- Logo featured on the website event page
- Logo placed on all printed materials



YBI Shark Tank 2024 Winner, Little Tusk

THE BRAND AMBASSADOR - \$5,000

- Table of 8 with preferred seating
- Full-page black and white ad in the program booklet
- Recognition at the event on the sponsor loop
- Logo featured on the website event page
- Logo placed on all printed materials

THE ROYALTY - \$3,000

- Table of 8 with preferred seating
- Half-page black and white ad in the program booklet
- Recognition at the event on the sponsor loop
- Company name listed on the website event page

THE STARTUP - \$1,750

- Includes 4 tickets
- Recognition at the event on the sponsor loop
- Company name listed on the website event page



ADVERTISING OPPORTUNITIES

FULL PAGE (8.5" H x 5.5" W).....\$200

HALF PAGE (4.25" H x 5.5" W)\$150

Print deadline: Friday, September 19, 2025

Ads can be emailed directly to YBISharkTank@ybi.org
PNG or PDF format preferred

All ads are black & white unless otherwise noted in sponsorship level

Looking to maximize your YBI Shark Tank sponsorship or share your own ideas?

YBI Shark Tank offers a variety of customizable sponsorship opportunities to give your organization unique and high-impact exposure beyond the options listed below. You can brand key event elements such as the YBI Celebrity Sharks' Pick and Audience Pick pitch awards, the YBI Celebrity Shark stage, the entrepreneur pitch stage, event highlight videos, the YBI Shark Tank Launch Party, and more! To explore these exclusive opportunities, contact Luke Politsky using the information below.



SPONSORSHIP AGREEMENT FORM

NAME: _____

COMPANY: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

PHONE: _____ EMAIL: _____

TICKET OPTIONS:
☐ Individual Ticket - \$100
Number of Tickets: _____

TOTAL AMOUNT DUE:

SPONSORSHIP OR ADVERTISING LEVEL:

- ☐ The Silent Partner - \$15,000
- ☐ The Angel Investor - \$10,000
- ☐ The Visionary - \$7,500
- ☐ The Brand Ambassador - \$5,000
- ☐ The Royalty - \$3,000
- ☐ The Startup - \$1,750
- ☐ Full Page Ad - \$200
- ☐ Half Page Ad - \$150

PAYMENT:

- ☐ Check enclosed, payable to *Youngstown Business Incubator*
- ☐ Charge our credit card: _____ Visa _____ Mastercard _____ American Express _____ Discover
- Account Number: _____ Exp. Date: _____
- Name on Credit Card: _____ CVC # _____
- ☐ Please send invoice

SEND THIS FORM TO:

Youngstown Business Incubator | C/O Luke Politsky
241 W. Federal St., Youngstown, OH 44503
330.519.7997 | YBISharkTank@ybi.org