



YBI Shark Tank 2026 Pitch Application

YBI is excited to present this year's major fundraising event — **YBI Shark Tank** — an opportunity to showcase entrepreneurship and innovation while promoting economic development throughout the Mahoning Valley and Northeast Ohio.

Entrepreneurs are invited to pitch their ideas to YBI Celebrity Sharks and investors in front of a live audience for the chance to gain investment, exposure, and win at least **\$25,000 in prizes**.

No more than four (4) entrepreneurs will be selected to present a 4-minute pitch at YBI Shark Tank on:

Thursday, October 29, 2026 | 5–9 PM | Mr. Anthony's, Boardman, Ohio

Applications must be submitted by **Tuesday, August 4, 2026, at 5 PM**.

****This is NOT the application.** These questions are provided for preview purposes only, so you can prepare your answers in advance. To officially apply for YBI Shark Tank 2026, you must submit your responses via the official Google Form on the YBI Shark Tank webpage.

Questions: YBISharkTank@ybi.org

Website: ybi.org/sharktank

About You

1. First name*
2. Last name*
3. Email*
4. Phone number*
5. Home city and state*

Company Basics

6. Company name*

7. Company website

8. Is your company minority-, woman-, or veteran-owned? *

9. Industry category*

- Additive Manufacturing & Advanced Materials
- Aerospace & Defense
- Agriculture
- Automotive & Transport
- Banking & Financial Services
- Biosciences
- Business Products & Services
- Construction
- Consumer Packaged Goods & Services
- Education
- Electronics
- Energy
- Environmental Services & Equipment
- Food & Beverage
- Healthcare & Medical
- Industrial Manufacturing
- Information Technology / Internet
- Insurance
- Media & Entertainment
- Real Estate
- Retail
- Telecommunications
- Transport Services
- Other: _____

More About Your Company

10. Provide an overview of your company and the problem you are solving.

11. Length of time your company has been in business*

12. Number of individuals your company employs*

13. Detail the cumulative third-party funding your company has secured to date, including exact amounts and origins (family/friends, angel investors, venture capital, government grants). *

14. Did your company record any revenue throughout 2025? *
15. If yes, state the amount and clarify whether the revenue is recurring or non-recurring.
16. Has your company generated any revenue in 2026 up to this point? *
17. If yes, what is the amount?
18. Additional comments you would like the internal review committee to consider.
19. How might presenting at the YBI Shark Tank elevate your company to new heights? *

Uploads

- Share a link to a 60-second video elevator pitch*
 - Please include:
 - What the product is
 - Product development status
 - The problem you are solving
- Pitch deck
 - If you have a pitch deck, please insert a standard URL (e.g., <http://www.example.com>).
 - Selected companies will be required to submit a YBI Shark Tank pitch deck at least two weeks prior to the event.

Agreements & Disclaimers

- If selected, do you agree to submit basic financial statements by Friday, August 28, 2026? *
- If selected, do you agree to submit a pitch deck and meet with YBI staff at least twice to review your pitch? *
- I recognize that participation in YBI Shark Tank is at YBI's discretion and changes to the event format, participants, or timing may occur. *
- I agree that any funding awarded will be used solely to advance the goals of my business, and failure to do so may result in legal action. *

