



10.29.2026 | 5 PM
MR. ANTHONY'S

7440 SOUTH AVE, YOUNGSTOWN, OH 44512

YBI is excited to present its premier annual fundraising event - YBI Shark Tank 2026! This dynamic experience celebrates entrepreneurship and innovation while fueling economic growth across the Mahoning Valley.

YBI Shark Tank provides entrepreneurs and businesses the opportunity to pitch their ideas to YBI Celebrity Sharks and investors in front of a live audience, gaining meaningful exposure and the potential for investment. At YBI, we are committed to strengthening economic development and building vibrant communities. This event plays a key role in connecting regional entrepreneurs with business leaders, and we invite you to join us in making an impact.

YBI Shark Tank 2025 featured some of the region's most exciting startups and innovators from the Mahoning Valley and Northeast Ohio. Out of nearly 50 applicants, four standout companies were selected to pitch live before YBI Celebrity Sharks, angel investors, venture capitalists, and an audience of more than 750 attendees.

In addition to empowering entrepreneurs, YBI Shark Tank serves as a critical fundraising initiative for YBI. Proceeds from sponsorships, donations, and ticket sales directly support our mission to provide free resources such as business counseling, access to funding, state certification assistance, and cutting-edge facilities and technology. These services help transform ideas into successful ventures, driving economic growth throughout the region.

Over the past year, YBI has impacted more than 2,500 individuals through programs including the Engine Tech Incubator, Advanced Manufacturing, International-YBI, Minority Business Assistance Center, and Explore VR: Virtual Reality for the Classroom. With YBI's support, more than 550 jobs were created or retained, and client companies secured over \$55 million in funding - strengthening the local economy. These achievements would not be possible without the generous support of our YBI Shark Tank sponsors, donors, and attendees. Thank you for helping us make a lasting difference.



Thanks to Our Presenting Sponsor



SHARK  TANK

LAUNCH PARTY

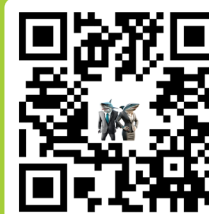
06.04.2026

YBI SHARK TANK

10.29.2026



Where **Grit**
Meets **Growth**



Event Details

 241 W. Federal St.
Youngstown, OH 44503

 330.519.7997

 YBISharkTank@ybi.org

YBI.ORG/SHARKTANK



SPONSORSHIP OPPORTUNITIES

THE PRESENTING SPONSOR

THANK YOU MEDICAL MUTUAL!

THE SILENT PARTNER - \$15,000

- Table of 10 with preferred seating
- Featured in check presentation with YBI CEO
- Recognition at media events and press releases
- Opportunity to be featured in the sponsorship video
- Full-page color ad in the program booklet
- Recognition at the event on the sponsor loop
- Logo featured on the website event page
- Logo placed on all printed materials

THE ANGEL INVESTOR - \$10,000

- Table of 8 with preferred seating
- Recognition at media events and press releases
- Opportunity to be featured in the sponsorship video
- Full-page color ad in the program booklet
- Recognition at the event on the sponsor loop
- Logo featured on the website event page
- Logo placed on all printed materials

THE VISIONARY - \$7,500

- Table of 8 with preferred seating
- Opportunity to be featured in the sponsorship video
- Full-page color ad in the program booklet
- Recognition at the event on the sponsor loop
- Logo featured on the website event page
- Logo placed on all printed materials



YBI SHARK TANK 2025 WINNER, LEAPFAST

THE BRAND AMBASSADOR - \$5,000

- Table of 8 with preferred seating
- Full-page black and white ad in the program booklet
- Recognition at the event on the sponsor loop
- Logo featured on the website event page
- Logo placed on all printed materials

THE ROYALTY - \$3,000

- Table of 8 with preferred seating
- Half-page black and white ad in the program booklet
- Recognition at the event on the sponsor loop
- Company name listed on the website event page

THE STARTUP - \$1,750

- Includes 4 tickets
- Recognition at the event on the sponsor loop
- Company name listed on the website event page



SPONSOR AD PLACEMENT

Ad Deadline:

Friday, October 2, 2026

Select sponsorship levels include ad placement within the official YBI Shark Tank event program.

Ad sizes are determined by sponsorship level and provided as part of your sponsor benefits

Full Page: 8.5" x 5.5"

Half Page: 4.25" x 5.5"

Ad files should be submitted as high-resolution PNG or PDF to YBISharkTank@ybi.org.

Looking to elevate your YBI Shark Tank sponsorship or explore custom ideas?

We offer a range of flexible, high-impact sponsorship opportunities designed to maximize your organization's visibility beyond the standard packages. Sponsors can brand key elements of the event, including the YBI Celebrity Sharks' Pick and Audience Pick awards, the YBI Celebrity Shark stage, the entrepreneur pitch stage, event highlight videos, the YBI Shark Tank Launch Party, and more. To learn more about these exclusive opportunities, please contact Luke Politsky using the information below.



Event Details

SPONSORSHIP AGREEMENT FORM

NAME: _____

COMPANY: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP: _____

PHONE: _____ EMAIL: _____

SPONSORSHIP LEVEL:

- ☐ The Silent Partner - \$15,000
- ☐ The Angel Investor - \$10,000
- ☐ The Visionary - \$7,500
- ☐ The Brand Ambassador - \$5,000
- ☐ The Royalty - \$3,000
- ☐ The Startup - \$1,750

PAYMENT

- ☐ Check enclosed, payable to YBI
- ☐ Charge our credit card: ☐ Visa ☐ Mastercard ☐ American Express ☐ Discover
- Account Number: _____ Exp. Date: _____
- Name on Credit Card: _____ CVC # _____
- ☐ Please send invoice

TICKET OPTIONS:

- ☐ Individual Ticket - \$100

Number of Tickets: _____

TOTAL AMOUNT DUE

☐ _____

SEND THIS FORM TO:

YBI | C/O Luke Politsky
241 W. Federal St., Youngstown, OH 44503
330.519.7997 | YBISharkTank@ybi.org